

## SMSA Proposed 2012 Budget

100 Contractors			
101 HSS	\$	67,000	
Web Page Update			
Communication Process			
SMSA Strategic and Annual Plans			
2012 SMSA Annual Survey			
Collaborative Agreements			
SMSA Business Office			
102 Legal Services	\$	5,000	
103 Accounting Services	\$	2,000	
			\$ 74,000
200 Office Supplies and Equipment			
201 Supplies	\$	300	
202 Postage	\$	300	
203 Printing and duplicating	\$	300	
204 New Equipment	\$	500	
205 Shipping	\$	300	
206 Software	\$	300	
207 Survey Subscription	\$	500	
			\$ 2,500
300 SMSA Projects and Activities			
301 Annual Members Meeting - August			
301.2 Meal and refreshments	\$	3,300	
301.3 Printing and Duplication	\$	300	
			\$ 3,600
302 2012 Professional Development Workshop - August			
302.1 Contractor fees	\$	2,500	
302.2 Printing and duplication	\$	500	
302.3 Refreshments	\$	1,500	
			\$ 4,500
303 2012 Conference - August			
303.1 Presenter fees	\$	3,000	
303.2 Shipping	\$	2,000	
303.3 AV	\$	7,000	
303.4 Food and beverage	\$	21,000	
303.5 Printing and duplicating	\$	1,000	
303.6 Exhibit Tables and Skirting	\$	2,000	
303.7 Staffing	\$	1,000	
303.8 Miscellaneous Expenses	\$	2,000	
			\$ 39,000

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400 Executive Committee Travel	<u>\$ 12,000</u>	\$ 12,000
500 SMSA Memberships		
501 GHSA	\$ 1,100	
502 AAMVA	\$ 1,000	
503 AMA	<u>\$ 700</u>	
		\$ 2,800
600 Insurance		
601 Liability Insurance	\$ 3,000	
601 Bond	<u>\$ 1,500</u>	
		\$ 4,500
<b>Total 2012 Estimated Expenditures</b>		<b>\$ 142,900</b>

## SMSA 2012 Estimated Income

Available Funds as of January 2012 - in bank **\$ 128,848.41**

### 2012 Potential Income

2012 membership dues collected in 2012 - estimated	\$ 20,000.00
Conference Registrations - estimated	\$ 45,000.00
2013 Membership Dues collected in 2012 - 4th Quarter	\$ 21,000.00
<b>Estimated 2012 Income</b>	<b>Total \$ 86,000.00</b>

Current Available funds	\$ 128,848.41
Potential Income - estimate	\$ 86,000.00
<b>Available 2012 Funds</b>	<b>\$ 214,848.41</b> Estimated

Estimated 2012 Available Funds	\$ 214,848.41
Estimated 2012 Expenditures	\$ 142,900.00
<b>2012 End of Year Balance</b>	<b>Estimated \$ 71,948.41</b>